

RFP# 8526 - Safety Services and Supplies Questions and Answers from Sacramento Area Sewer District

1. Being that all locations are combining into one, what is going to be expected for the MSA monitors at Don Julio and Goethe (accessories, gas, service)? The parts for these are not called out on any of the rate sheets or cost response pages.

MSA gas detection equipment used by Collection System personnel (Goethe and Don Julio) are not part of this RFP.

2. Scope of Work: “Supplier(s) shall submit firm prices for the items listed using bulk pricing and shall indicate after each item, the package/case order quantity necessary to secure this pricing.” What do you mean by bulk pricing?

Bulk pricing is when the per-unit price drops if the customer buys larger quantities (i.e. 1-9 units for \$10 each, 10+ units for \$9 each).

3. Scope of work & Service and Parts Replacement cost response page – Fall protection equipment section – It lists the type of inspections needed and the timeline for the services (annual/semi-annual) however the cost response page does not specify an annual/semi-annual/weekly/monthly column to denote how frequent the inspection would be.

The Inspection/Service Cost Response Page now has a line item for “All Fall Protection Equipment (annual inspection)” and “All Fall Protection Equipment (semi-annual inspection)” if the hourly rate is dependent on the frequency. The cost of each inspection regardless of the frequency is more critical. See addendum #1.

4. Service & Parts cost response page - There are not any quantities of the types of equipment. Some of the equipment listed under the parts descriptions are not individually inspected (they are inspected as part of the whole unit). Or the parts listed could have a dozen different part numbers depending on the model of equipment it would be going onto and therefore could not give you an accurate price for the part (i.e. – hose lines, components, cable sprint, cable hook, cable, eyes, bump gas, sensors). Besides these concerns these are other questions specific to this page:

- a. Are we being asked to quote one line for the Equipment item or quote based on the lines shown for parts description column?

For the Inspection/Service Cost Response Page, please quote an hourly rate for each equipment type or by part as it would appear on an invoice. For the Part Replacement Cost Response Page, please quote for each part that can be replaced individually. Each equipment type has a part description for a complete unit/system. See addendum #1

- b. Will the quantities of equipment be provided to quote?  
Approximate equipment and quantities are listed below:

- 26 x SCBA masks
- 29 x air packs
- 2 x breather boxes
- 8 x tripods
- 19 x SRLS
- 27 x yoyos
- 21 x lad-safe cable grabs
- 15 x davit arms (and 5 bases)
- 4 x SALA lift II winches
- 161 x harnesses
- 139 x lanyards
- 30 x MX4 Ventis monitors
- 50 x MX6 iBrid monitors
- 50 x bump gases

Approximate quantities are also listed in Column C of the Inspection/Service Cost Response Page to estimate total cost when based on part type/quantity as opposed to an hourly rate. See addendum #1

- c. The contract is listed for 3 years with 2 additional years to extend. For the pricing that we will be quoted will there be the ability to have pricing increases after the first year as the manufacturers have yearly pricing increases?

The three contract years and the following contract extension years will have a fixed 1 year/12 month price. The price for the contract years and contract extension years can be negotiated prior to the start of each new contract year. A ninety (90) day notification must be provided prior to a change in price for the contract extension years. See addendum# 1

- d. Can the services and the parts be separated into 2 different documents? One specific to items that are serviced/inspected and one specific to replacement parts?

Yes, it's now split into an Inspection/Service Cost Response Page and a Part Replacement Cost Response Page. See addendum #1

- e. SCOTTSCBA – are we only being asked to inspect cylinders and not the actual SCBAs? The scope of work calls out SCBA inspection but that isn't listed as an item in item description.

SCBA inspections include all components of the SCBA system.

- f. What is the column “Service/inspection” supposed to be for?

This column has been removed. See addendum #1

- g. Unit Price column – are you wanting us to put what the cost would be if a new item was needing to be purchased? There could be a dozen or more different possibilities with different price points if this is the case and the item description is too vague. Any requests for pricing for a new item should be on the cost response page rather than the service page. And how would this price column factor into the total column?

A price range can be provided for the replacement parts to reflect the different options. The total column has been removed from the Part Replacement Cost Page. See addendum #1

- h. Inspection fee per item column and Hourly Service Rate column – Having 2 columns for these is confusing. Inspection fee is fine per item, but hourly service rate per item will likely not be done unless an item requires service. If we put both on there it would be in the individual total. If an hourly rate is part of the inspection fee, do we need to fill out that column?

The Inspection/Service Cost Response Page has been updated. If an hourly rate applies on top of the fee per item, please indicate “plus hourly” in column F. See addendum #1

- i. Total Column – what columns are we expected to total to fill out this column?

The total column is now only on the Inspection/Service Cost Response Page. If inspection/service is based on an hourly rate, please calculate the total by estimating how many hours it would take to inspect the approximate quantity of equipment. If the inspection/service is priced by part, please multiply the approximate onsite quantity by the fee per item and populate column F. If there is an hourly rate in addition to the fee by item, please indicate “plus hourly rate.” See addendum #1

5. Industrial Scientific bump gas – What gases are needed to be quoted, and will substitutions be allowed?

No substitutions may be used. Industrial Scientific require use of specific calibration gas recommended by the manufacturer:

- Chlorine, Nitrogen (Chlorine 10 ppm, Nitrogen balance) – Industrial Scientific Part #1810-9082
- Oxygen, Nitrogen (H2S 25 PPM, carbon monoxide 100 ppm, pentane 3500 ppm, oxygen 18%, nitrogen balance) – Industrial Scientific Part #1810-9157